

MICHIGAN LIQUOR CONTROL COMMISSION LIQUOR PRICE LIST: **GENERAL INFORMATION**

OFF-PREMISES LICENSEES PLEASE NOTE:

The Shelf Price shown DOES NOT include the 6% Michigan Sales Tax.
The sales tax must be collected by the licensee and remitted separately to the Michigan Treasury Department.
The 6% sales tax cannot be included in the shelf or advertised price.

Licensee Discount	For retail licensees, the discount is 17% of the base price. The licensee discounts shown in this Liquor Price List do not include those for military, hospital, or charitable establishments.																		
Retailers Rights	<p>Free weekly deliveries if you order a minimum of one case with each ADA. That case can be made up of split items.</p> <p>A specified order day and a specified delivery day. Delivery days must be no more than six days from your specified order day.</p> <p>12 emergency orders per year, to be made available to you within 18 hours. You may have to pay up to \$20 if the ADA delivers the emergency order to you. However, the ADA cannot charge a fee if you are required to pick your emergency order up from their facility.</p> <p>An on-premises licensee may purchase collectively from Specially Designated Distributors, up to 9 liters during any one month period. SDD's selling to on-premises licensees must obtain a Federal Wholesalers Basic Permit from the Bureau of Alcohol, Tobacco and Firearms. Call BATF at (513) 684-3337 for more information.</p> <p>Have a sufficient and reasonable amount of time to check in your order.</p>																		
Retailers MUST	Make payment, on delivery, with a check, bank or postal money order, electronic funds transfer or cash. If you are placed on a "Cash Only" basis you must pay with cash, a cashier's check, Bank or Postal Money Order. There may be cash handling fees depending on your location and the ADA. Please write your license number on any check or money order used to make payment. Also make checks or money orders payable to: State of Michigan/MLCC .																		
Return Policy	<p>Unsaleable Items may be returned to the ADA for credit. Returnable items include damaged bottles, deteriorated products, leaking containers, bottles with damaged labels and short filled bottles. This policy does not apply to voluntary returns of entire inventory. Licensee ordering errors are returnable if the error is reported to the ADA within 48 hours.</p> <p>You CANNOT return items which are overstocked, slow moving, opened, tampered with or because of a limited or seasonal demand for the product.</p>																		
Split Case Policy	<p>You may order in split cases, at no extra cost. By Commission Order the minimum split case policy for all ADA's is...</p> <table> <tr> <th>Bottle Size</th><th>Splits Allowed</th></tr> <tr> <td>1.75 liter</td><td>1 or 3</td></tr> <tr> <td>1.0 liter</td><td>1, 3 or 6</td></tr> <tr> <td>750 ML</td><td>1, 3 or 6</td></tr> <tr> <td>375 ML</td><td>3, 6 or 12</td></tr> <tr> <td>200 ML</td><td>12 or 24</td></tr> <tr> <td>100 ML</td><td>No Splits</td></tr> <tr> <td>50 ML</td><td>No Splits</td></tr> <tr> <td>7000 Series</td><td>No Splits - At the discretion of the ADA</td></tr> </table> <p style="text-align: right;">*Limited Availability*</p>	Bottle Size	Splits Allowed	1.75 liter	1 or 3	1.0 liter	1, 3 or 6	750 ML	1, 3 or 6	375 ML	3, 6 or 12	200 ML	12 or 24	100 ML	No Splits	50 ML	No Splits	7000 Series	No Splits - At the discretion of the ADA
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Taxes, Federal	The base price contained in the Liquor Price List includes \$13.50 federal tax levied against each proof gallon.																		
Price Changes	If the price of a product has changed, the new price will be charged to the licensee based on the date of delivery, not the date of order.																		

Taxes, State	Specific Taxes - Specific taxes on liquor are collected by the Commission at the time of sale to the retail licensee. All specific taxes are calculated on the base price. These taxes will be shown on the licensee's invoice. The specific taxes include: 4% - distributed to the School Aid Fund 4% - distributed to the General Fund 4% - distributed to the Convention Facility Development Fund 1.85% - distributed to the Liquor Purchase Revolving Fund (collected on sales to off-premises licensees only).
ADA Product Changes	Periodically, distribution rights for spirit brands change from one ADA to another due to contractual changes with the spirit suppliers. The Commission has established strict transition guidelines for ADAs to follow when product lines change so as to not interrupt the flow of spirit products. ADAs who no longer carry a particular spirit brand are required to advise retailers attempting to place an order with them that the brand is available through another ADA. Please notify the Michigan Liquor Control Commission if ADAs are not notifying you that the brand is available from another ADA.

ABBREVIATIONS

STATES

Florida (Fla)

Kentucky (Ky)

Tennessee (Tn)

LOCATIONS

Australia (Aus)

Austria (Aust)

Bahamas (Bah)

Barbados (Barb)

Belgium (Bel)

Bermuda (Ber)

Canada (Can)

Columbia (Col)

Croatia (Cro)

Denmark (Den)

England (Eng)

Finland (Fin)

France (Fr)

Germany (Ger)

Greece (Gr)

Holland (Hol)

Ireland (Ire)

Israel (Isr)

Italy (It)

Jamaica (Jam)

Lebanon (Leb)

Macedonia (Mace)

Mexico (Mex)

New Zealand (N Ze)

Norway (Nor)

Poland (Pol)

Puerto Rico (P R)

Russia (Rus)

Scotland (Scot)

Spain (Sp)

Switzerland (Swz)

Turkey (Tur)

Virgin Islands (V I)

West Indies (W In)

MISCELLANEOUS

Armagnac Arm

Bourbon Bbn

Brandy Brdy

Chocolate Choc

Cocktail Cktl

Decanter Dec

Liqueur Liq

P.E.T. Plastic

Tequila Teq

AUTHORIZED DISTRIBUTION AGENTS (ADAs)

*The number in front of the name corresponds with the ADA# in the first column of the price list.
That particular spirit product must be ordered through the corresponding ADA.*

NAME	ADDRESS	PHONE
#121 - Trans-Con Co. (121A,B,C)	3101 Gulley Road, Suite I Dearborn, MI 48124-4405	888-990-0600
	Automated Order Entry Customer Service Help Line	888-440-0200 888-990-0600
121A) J. Lewis Cooper Co. **	3101 Gulley Road, Suite I Dearborn, MI 48124-4405	313-278-5400
121B) Fabiano Bros., Inc. **	1219 N. Mission, P.O. Box 469 Mt. Pleasant, MI 48804	888-773-2756
121C) Henry A. Fox Sales Co. **	4494 36 th Street, S.E. Kentwood, MI 49512	616-949-1210
#221 -General Wine & Liquor	373 Victor Avenue Highland Park, MI 48203	313-867-0521
Automated Ordering	In 313 area: 313-867-0745 All others: 800-668-9571	
#321 - NWS Michigan, Inc.	17550 Allen Road Brownstown, MI 48192	888-697-6424 ext. 2 888-642-4697 ext. 2
#341 -Chinese Import & Export	408 Oliver, Troy, MI 48084	248-524-1382

** COUNTIES COVERED BY TRANS-CON (ADA #121 A, B, C)

J. Lewis Cooper Co. (#121A)

Livingston, Macomb, Monroe, Oakland, Washtenaw, Wayne

Fabiano Brothers (#121B)

Alcona, Alger, Alpena, Antrim, Arenac, Baraga, Bay, Benzie, Charlevoix, Cheboygan, Chippewa, Clare, Crawford, Delta, Dickinson, Emmet, Genesee, Gladwin, Gogebic, Grand Traverse, Gratiot, Houghton, Huron, Iosco, Iron, Isabella, Kalkaska, Keweenaw, Lake, Lapeer, Leelanau, Luce, Mackinac, Manistee, Marquette, Mason, Mecosta, Menominee, Midland, Missaukee, Montmorency, Ogemaw, Ontonagon, Osceola, Oscoda, Otsego, Presque Isle, Roscommon, Saginaw, St. Clair, Sanilac, Schoolcraft, Shiawassee, Tuscola, Wexford

Henry A. Fox Sales (#121C)

Allegan, Barry, Berrien, Branch, Calhoun, Cass, Clinton, Eaton, Hillsdale, Ingham, Ionia, Jackson, Kalamazoo, Kent, Lenawee, Montcalm, Muskegon, Newaygo, Oceana, Ottawa, St. Joseph, Van Buren

If you have questions on how the system works or complaints about the service you are receiving...call the Michigan Liquor Control Commission Help line! The lines are available Monday through Friday from 8:00 a.m. until 4:30 p.m. Call 1-800-701-0513.

HOW TO READ THE LIQUOR PRICE BOOK

ADA ###	LIQUOR CODE	BRAND NAME	PROOF	SIZE (ml)	PACK	BASE PRICE	ON PREMISES PRICE	OFF PREMISES PRICE	SDD SELLING PRICE	SDD SHELF PRICE
(1)	(2)	(3)	(4)	(5)	(6)	(7)	(8)	(9)	(10)	(11)

(1) ADA # - This number corresponds with the ADA number shown on the Authorized Distribution Agents list. It indicates which ADA the liquor product must be ordered through.

(2) LIQUOR CODE - The liquor code assigned to the liquor product, which must be used when placing orders.

(3) BRAND NAME - The brand name of the liquor product.

(4) PROOF - The proof of the liquor product.

(5) SIZE (ml) - The bottle size of the liquor product, in milliliters.

(6) PACK - The number of bottles per case.

(7) BASE PRICE - This bottle price is based on the quoted price from the vendor (including any transportation charges) and the state mark-up.

(8) ON PREMISES PRICE - The price paid by on-premises licensees, such as bars, restaurants and hotels. The price includes the 17% licensee discount and the specific taxes of 4% + 4% + 4%, computed on the base price.

(9) OFF PREMISES PRICE - The price paid by SDD licensees for liquor to be consumed off the licensed premises. This price includes the 17% licensee discount and the specific taxes of 4% + 4% + 4% + 1.85%, computed on the base price.

(10) SDD SELLING PRICE - The shelf price plus the 6% sales tax.

(11) SDD SHELF PRICE - The price to be shown on the SDD licensee's shelf. The 6% sales tax is not included.